

2022 Annual Report

Land's Sake Farm



Dear Friends,

2022 was an unforgettable and historic year at Land's Sake Farm. While construction and improvements were underway as part of our Grow with Us capital campaign, the farm remained fully operational with staff and volunteers working in punishing conditions to grow fresh produce, provide thousands of educational experiences, and run almost 20 community events. All of this was possible because of the incredible generosity (and patience!) of community members. In a blistering summer when the farm's irrigation expenses more than doubled unexpectedly, donor generosity kept the crops alive. Community support provided the opportunity and resources for everyone to enjoy the farm and its education programs. And it enabled us to provide a living wage to the incredible farm team who braved the searing heat daily.

Because of the commitment of community members, in 2022, Land's Sake Farm was able to grow over 120,000 pounds of produce and donated a third of it, approximately 125,000 servings, to community members living with food insecurity.

Land's Sake, 2022 by the Numbers:

- 520 members (individual and family memberships)
- 269 members purchased CSA shares
- Over 40,000 pounds of food donated to hunger relief
- 6,000 people engaged in our education programs
- 736 volunteers
- 15 board members
- Equivalent of 13 full-time staff
- A total of \$1.8 million dollars raised toward the Capital Campaign in 2022

With gratitude,

Pam Hess

Land's Sake Executive Director

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Farm

Produce, CSA, and Hunger Relief Statistics

Donating produce to those with food insecurities has been part of Land's Sake Farm since our beginning, over 40 years ago. We focus on growing the food, and work with community partners to ensure that the food gets into the hands of those who need it most. In 2022, we proudly continued our partnership with the following local hunger relief organizations: Food for Free, Lovin' Spoonfuls, Rosie's Place, St. Julia's, and Newton Freedged. Through our partner organizations, Land's Sake donated over 40,000 pounds of food to hunger relief in 2022.



Food insecurity in Massachusetts has almost doubled since the start of the pandemic, making the food we donate even more critical. In addition to growing produce specifically with the intent to donate it, we supplement donation by including produce left at the end of the day from the CSA and farm stand. Our partners can always count on a certain weight of produce from us each week, and when conditions are favorable, we are able to give even more than the agreed upon amount.



We are beyond grateful to our farmers for working through extensive heat and humidity during Summer 2022, in an effort to keep our crops thriving. Mother Nature throws some curveballs every year, which is why we are a diversified vegetable farm. Per our Farm Manager, Brendan Murtha: "we plan and plant with built-in redundancy. Every year we have some crops that are suited for

the conditions, and others that are not. This changes from year-to-year and is key to the success of the farm."

Education



2022 Land's Sake education programming, by the numbers:

- More than 6,000 students engaged in over 300 separate programs with Land's Sake educators during 2022: afterschool programs, summer programs, community events, and more.
 - 84 onsite farm field trips were conducted with students on topics of pollination, compost, forests and maple sugaring
 - 32 Open Farmyard days provided over 600 children and community members a chance to connect safely and directly with the land
 - 21 outreach programs were conducted at local schools and libraries
 - 18 afterschool programs ran between January and June 2022, providing opportunities for over 100 children to spend time at the farm, even in colder winter months

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- 2022 Maple Educational programs:
 - Number of elementary schoolers in Afterschool Maple program: 8 (52 student hours)
 - Number of Weston first-grade students participating in sugarhouse tours: 135
 - Number of participants from other Sugarhouse and Maple Sugaring programs (does not include attendees of Sugaring Off Day): 102
 - 12 family/toddler programs brought youngest community members to the farm
 - 7 flower arranging programs brought 50 new community members to the farm
 - 13 large-scale volunteer days were conducted with over 300 volunteers from local colleges, high schools, corporations, and scouting groups, who helped give back to Land's Sake.
 - 38 birthday parties were held on the farm in 2022.



Community Events

Tapping Out



On Saturday, February 12th, we ventured into the Weston woods to put taps and buckets on 300 maple trees, joined by enthusiastic volunteers. Despite mud and puddles, it was an ideal day for our first annual event of the year.

Sugaring Off

Our community celebrated the transition of winter to spring with our Sugaring Off festival on Saturday, March 26th, which returned to the McElwain Sugar Shack after two years of pandemic-related hiatus. The energy and smiling faces from all who joined us made our hearts full. Our forestry and education staff led free tours of the sugar house, where community members witnessed the amazing process of how we boil sap into our delicious maple syrup. Guests enjoyed a pancake breakfast prepared by our friends at The Hyve, with coffee roasted by our friends at Karma Coffee.



Barn Raising

An enormous milestone was reached on March 16th, when our new timber frame animal barn was raised! Using traditional craftsmanship, the prepared posts, beams, and braces—made up of 60% donated Weston lumber—were assembled on site for two consecutive days, with help from a volunteer team who showed up in force to help with construction during morning or afternoon shifts. Then, we stood back and watched as crews spent 2 days raising the barn.



Earth Day

Approximately 300 guests celebrated Earth Day with us on the farm April 30th. Visitors enjoyed the outdoors while engaging in various 'education stations' set up all over the farm. Farmstand favorites, live music, food, and refreshments from local vendors rounded out the day, which also included a canned goods drive for the Weston Council on Aging.



Opening Day



We couldn't have asked for a better day to celebrate the season opening of our farmstand on June 11th, the last opening day at our old farmstand! The day was replete with ideal weather, delicious food, fantastic music, and excellent turnout from our amazing community.

Solstice Dinner

130 guests joined us on June 20th under a billowing tent, to ring in the summer solstice at our annual dinner, featuring delicious barbeque prepared by Chef Andy Husbands of SmokeShop barbeque.



Farm 2 Fork Dinners

We partnered with Big Dipper Hospitality to bring our community three delicious farm-to-table meals this summer, enjoyed in a special setting on the farm and featuring Land's Sake's own organically grown produce!

Mamaleh's brought us Land's Sake-fueled brunch on Sunday, July 17th. Vincent's created a delicious summer dinner on the farm on Friday, Aug. 12th, and on Thursday, Nov. 3rd, State Park, a Modern American restaurant and scratch kitchen, came to the farm to prepare a delicious meal featuring our winter produce. Guests experienced crisp, clear fall evening dining at our new barn with a roaring fire pit and heat lamps to keep them warm.



Land's Sake Barn Ribbon Cutting

It was YEARS in the making, but on Saturday, July 23rd, we invited the community to join us to celebrate the completion of phase 1 of our Grow with Us capital campaign: the opening of the new barn! Guests watched as Capital Campaign Committee Chair Brynja Smarason cut the ribbon on the new barn, and then shopped for the first time inside at our temporary farmstand, enjoying refreshments and food provided by The Hyve.



Midsummer Moonlight Magic



Our community came together to celebrate Lughnasadh (Lunasa) - an ancient calendar festival marking the beginning of the harvest season, on Wednesday, August 3rd. Guests rejuvenated mind and body on the farm, and enjoyed an evening out with friends, making flower crowns, having their tarot cards read, creating and enjoying herbal tea infusions, experiencing massage and yoga/body flow/sound healing, and watching a live dance performance.

Harvest Dinner

For our annual Harvest Dinner fundraiser, 275 guests joined us under a billowing tent, for our biggest fundraiser of the year. The glittering event featured both live and silent auctions, and a paddle raise benefitting the Grow with Us Capital Campaign.



Pie Fest



Sunday, September 18th, we celebrated the fall season with our 2nd annual Pie Fest! On this beautifully sunny fall day, guests enjoyed a generous lunch provided by Blue Ribbon BBQ while rocking out to live music by Crossroads. Kids participated in our Pie Eating Contest, had their faces painted, made apple cider and enjoyed spending time with our farm animals. Guests enjoyed fall treats including pies, apple cider donuts, and seasonal local beverages.

Fall Farm Fest

Friends and families gathered on Saturday, October 29th to celebrate the final day of the regular season with us, featuring a costume-filled, pre-Halloween celebration on the farm. We had food from local restaurant Heirloom, live music, fresh produce, family activities, and more!



Maple and Forestry Highlights

The 2022 maple season began slightly earlier than expected, when the weather shifted into a pattern favorable for sap flow. The Tapping Out event was well attended by community volunteers. This year, we added a new site to our collections, which includes a row of large sugar maple trees that had not been previously tapped. This allowed us to add more taps in 2022, bringing the total to 444. In order to safely utilize our older metal buckets for sap collection, we installed bag liners as a barrier. We also added to our supply of blue plastic collection buckets, and hope to continue the transition to all plastic in 2023.



2022 weather was erratic during the maple season; while there were some stretches where the shifts between nighttime lows and daytime highs resulted in good sap flow, at other times temperatures stayed below freezing and the sap didn't flow. The season then ended abruptly in early March, when the weather turned warm (staying above freezing even at night) and the sap stopped flowing/changed to unfavorable quality. Even given the challenges of the weather, we were able to achieve our syrup production goals. The equipment purchased in

2021 for the syrup-making in the sugar shack continued to be helpful in ensuring quality product, and several adjustments to the system increased efficiency and quality.



The educational aspect of the maple season was able to run with more in-person programming than had been possible in 2021, and many children and other community members were able to learn about and get involved with the sugaring process.

Overall, we had a successful 2022 season both in terms of yield and educational involvement. We met our production goal for syrup this year, surpassing 2021's numbers by 10 gallons. Initial sales at our Sugaring Off event were strong and the community was enthusiastic about the return of the pancake breakfast offered during the event.



Production and Community Engagement, by the numbers:

- Number of maple taps – 444
- Amount of sap collected – 2,400 gallons
- Amount of syrup produced – 60 gallons
- Half-cords of firewood produced - 66 half-cords
- Community volunteer hours – 10



Capital Campaign

In 2022, we completed Phase 1 of the Grow With Us Capital Campaign, raising the farm’s beautiful new structures, including a greenhouse, hoop houses and a barn, and bringing power and water to the farm for the first time since opening in 1980. This milestone was the culmination of 3 prior years of effort, and the improvements helped us weather the most extreme drought conditions in years, with new hoop houses shielding tender plants from stinging winds, and onsite water giving us the ability to run sustainable drip irrigation to 25 acres of crops.



Community Engagement

During 2022, “community phase” donors to the Capital Campaign contributed another \$1.8 million toward our campaign goal. Individual Grow with Us fundraising activities continued in 2022, such as one-on-one walks on the farm with Pam Hess and Campaign Co-Chairs Brynja & Hannes Smarason.

Harvest Dinner 2022 included a “paddle raise” for the Grow with Us campaign, which raised \$139,500 for the campaign. In addition, several Grow with Us parties and cocktail evenings for 25-60 were hosted by local families, with the goal of raising visibility about Land’s Sake’s mission and introducing the Grow with Us Legacy project, which launched in October 2022. The Legacy project offers donors naming opportunities around the farm, in conjunction with a capital campaign contribution. In 2022, \$41,500 of Grow with Us contributions were raised as part of the Legacy project.

Campaign Milestones Achieved in 2022

- Greenhouse complete and put into use
- Barn raised
- Temporary Farmstand open at the barn
- Power and water run to farm for first time in Land’s Sake history

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